

What is an asset based approach and having an asset based conversation

Tess Bill Coachingworks4me

Learning outcomes

- Opportunity to reflect on the differences between the asset based approach and the deficit based approach, when interacting with colleagues, residents, service users and patients.
- Develop the key skills required to have a different conversation use the asset based approach.
- Practice the use of asset based questions and listening skills to have a different conversation

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Introduction

Wigan
Council

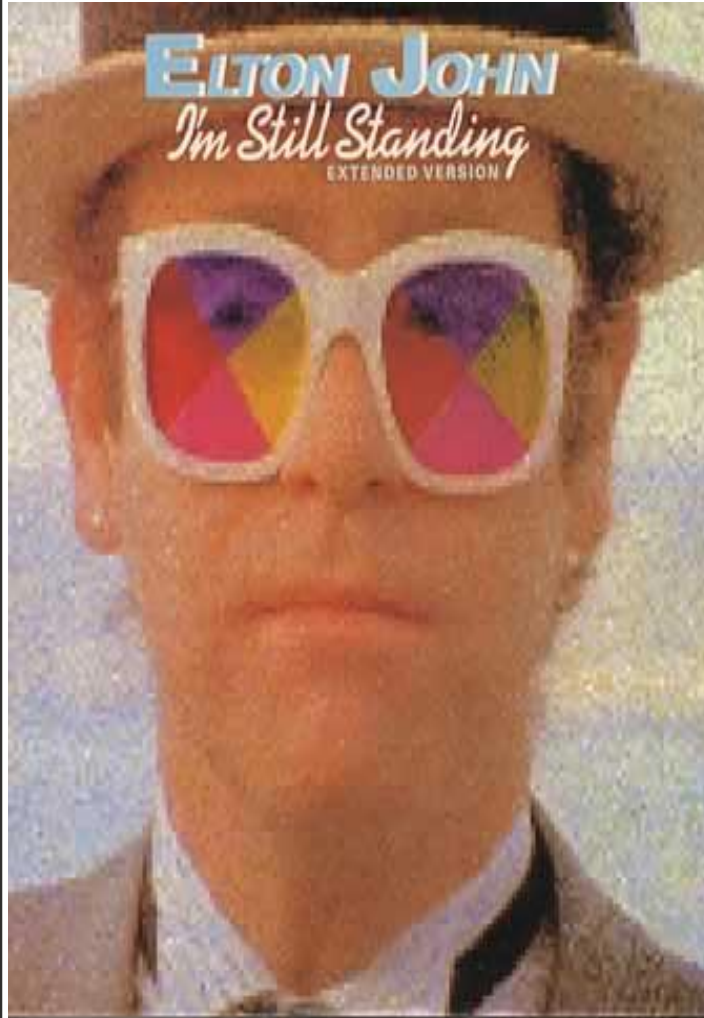
NHS
Wigan Borough
Clinical Commissioning Group

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Let's get to know each other better



Wigan Council

NHS
Wigan Borough
Clinical Commissioning Group

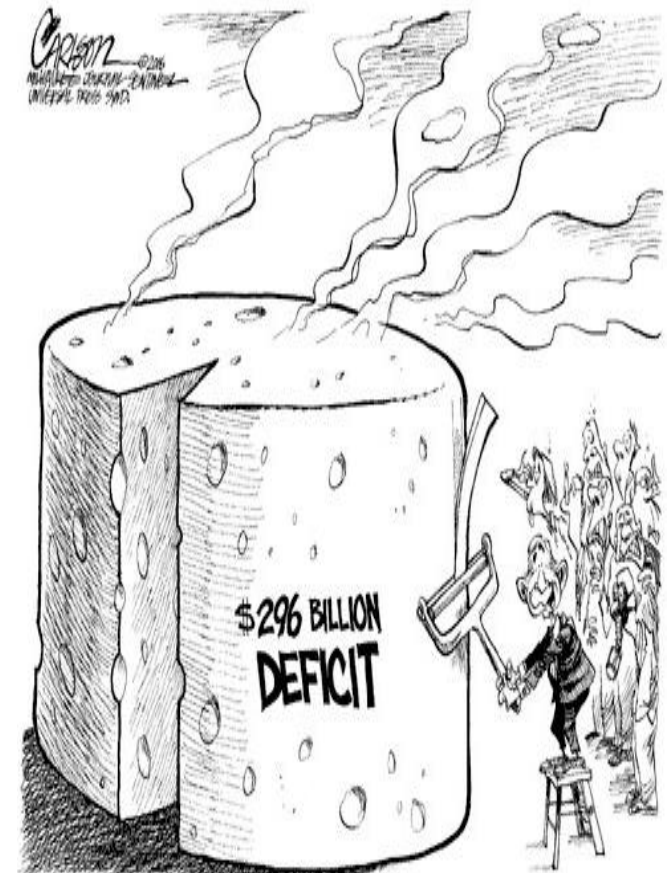
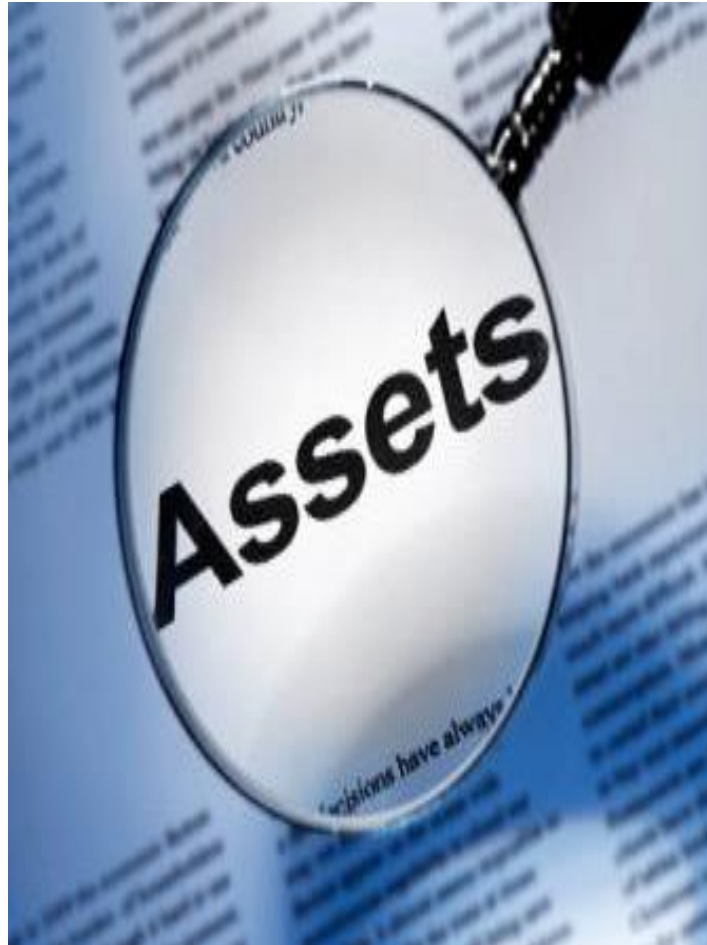
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An asset based approach

Assets

v

deficits



"...BUT IT DOESN'T STINK NEARLY AS MUCH AS WE PROJECTED!"

The blank mind

Taking the
'native's point of
view'

Ethnocentrism

Challenging
assumptions



The blank mind

Challenging
our
assumptions



Practice rounds

Round 1

Asset Based
questions



Practice rounds

Round 2

Find Community
solutions



Summary and conclusions

Thank you for your
contributions!

Take it away and
use it in your
organisation

Feedback

